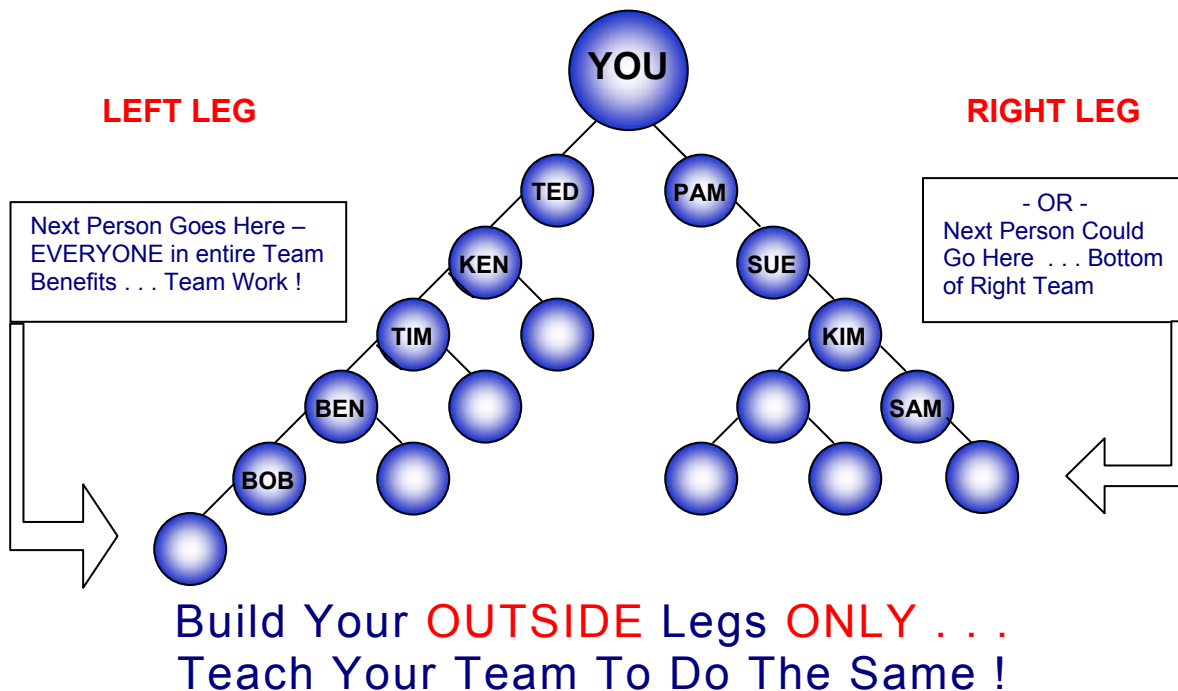


BUILDING YOUR TEAM – BUILD BOTH OUTSIDE LEGS



Focus on Building ONE Strong Organization . . .

Where Should You Place Your Personally Sponsored Associates ?

- First place one (1) Associate on your Left Team (Outside Left) and one (1) Associate on your Right Team (Outside Right) - with a minimum of 100 BV. This **activates** your Business Center – and you are now a CONSULTANT. This should be done as quickly as possible because it allows you to "Bank" **ALL** volume that comes through both sides (Left and Right Teams). It also makes you eligible to earn Team Cycle Bonuses.
- We recommend that you get them both on Autoship with a minimum order of 100 BV / mo. Teach this to all your new Associates. **This is Duplication and it will help your business.**
- Then continue to place your Personally Enrolled people on the Outside Left and Outside Right . . . and eventually one of your Teams will emerge as the 2/3 Major Volume Leg . . . and the other will be the Minor 1/3 Volume Leg.

How Do You Earn the 10% Matching Team Bonus ?

- You are eligible to earn a 10% Matching Team Bonus on all the cycles of your Personally Enrolled Consultants when you become an Executive. To be a qualified Executive - you need to have five (5) Personally Sponsored "paid as" Consultants on each side of your two (2) Teams.
- To become a Crystal Executive . . . Achieve Executive status in your first 6 months.

CAN You And SHOULD You Sponsor Your Spouse ?

- Yes . . . you can sponsor your spouse – to gain another position for **possible** future development. **We encourage you to focus on your original position by building your outside legs only.** This will benefit your spouse **if** and when **they** choose to build **their** position.