

Memory Jogger

People who know you are more likely to trust you and therefore more likely to check out your website, try a 9-Day Pack or discuss the business opportunity. People who are successful at something know the price of success and are more likely to pay the price for success with their Isagenix business.

Who do you know who(m)

You respect

Shows genuine concern for other people

Is active in their church

People always seem to like

Does personal counseling (such as church leaders, doctors, lawyers, etc.)

Is a professional

Is in clubs and various group organizations or active in civic affairs

Is in a teaching position in a school or business

Deals with the public (such as police officers, firefighters, mail carriers, city officials)

Is in a management, supervisory, consultant, or trainer capacity

Is looking for more out of life

Is ambitious, assertive, and "on the go"

Is considered a leader

Attracts leaders

Has children just starting junior high, high school, or college

Has children with special talents that should be developed

Wants to set a good example for their children to follow

Owens a business

Holds a very responsible position that is causing stress and pressure

Wants to have freedom

Is considering a new profession, changing jobs, or has recently changed jobs

Is unable to advance in her job

Has talents but is held back

Just started selling or is an experienced direct salesperson

Relies on ideas for his livelihood (authors, designers, promoters, advertisers)

Has never been able to get started or failed in business but still has strong desires

Is going to college, business school, trade school, etc., or just graduated

Was recently married and is just "starting out"

Knows everyone in town

Has international connections

Exudes credibility

Is elected to office

Works with you now

You see at the gym

Is looking for a job

You play tennis with

You know from the old neighborhood

Appraised your home

Already has a great job

Takes care of your car

Is on your Christmas card list

You take your cleaning to

Is your accountant

You do civic work with

Does your hair

Runs the spa

You see at the copy shop
Delivers your mail
Seems to change jobs often
Did your home repairs
Is concerned about her skin and hair
Is concerned about his weight
Is into sports fitness
Wants more time with the family

Who Are Our Relatives

Parents
Grandparents
Sisters
Brothers
Aunts
Uncles
Cousins
Children
Step-relations

Who is Our ...

Mail carrier
Newspaper deliverer (parents)
Dentist
Physician
Minister
Florist
Lawyer
Insurance agent
Accountant
Congressional representative
Pharmacist
Veterinarian
Optometrist

Who Sold Us Our ...

House
Car/tires
Television/stereo
Fishing license
Hunting license
Suit
Tie
Shoes
Business cards
Wedding rings

Eyeglasses/contacts
Vacuum cleaner
Boat
Camper
Motorcycle
Bicycle
Living room furniture
Air conditioner
Kitchen appliances
Lawnmower
Luggage
Avon products
Tupperware
Carpet

Do You Know Someone Who . . .

Lives next door/across the street
Is my spouse's barber/hairdresser
Teaches our children at school
Was best man/usher/maid of honor/bridesmaid
Was the photographer who took our wedding pictures
Is the purchasing agent where I work
Is the finance director at school
Goes hunting or fishing with me
Was my Army/Navy buddy
Is the architect who drew up house plans
Goes bowling with me/us
Is president of the PTA
Was my spouse's college fraternity brother/sister
We met camping
Is the credit manager of the store where I shop
Is my spouse's old high school teacher/principal
Repaired my television
Upholstered my couch
We knew on our old jobs
Went with us to the races
Is in my car pool
Installed our telephone
Has a laundromat
Teaches ceramics
Owns a taxi service
Cuts the grass (parents)
Painted the house
Owns the pet shop where I bought our dog
Installed our refrigerator
Renewed my driver's license
Owns an apartment
Is in Rotary/Lions/Kiwanis with me
Is Jaycee president
Plays bridge with me/us

- Is in garden club
- Is in book club
- Is my child's kindergarten teacher
- Is a deacon in my church
- Owens a slipcover and drapery business
- Manages an athletic club
- Gave me a speeding/parking ticket
- Does our income tax
- Cleans our clothes
- Hung our wallpaper
- Taught our children Driver's Education this summer
- Works with the rescue squad
- Owens beach/mountain cottage where we vacationed
- Sells us gasoline and services our car
- Sold my wife her wig
- Owens a nursery
- Delivers parcels
- Works with an exterminator/pest company
- Stores my wife's winter coat
- Sells ice cream in the neighborhood
- Owens and manages the jewelry store downtown
- Sells aluminum awnings
- Works for the travel agency

Who Do You Know Who Is A Professional . . .

- Nurse
- Gold pro
- Student
- Fashion model
- Security guard
- Sheriff
- Fire chief
- Secretary
- Welder
- Crane operator
- Candy salesperson
- Police detective
- Music teacher
- Art instructor
- Typesetter
- Forester
- Seamstress
- Carpenter
- Pilot/steward
- Mobile home salesperson
- Bank cashier/teller
- Tailor
- Garage mechanic
- Editor
- Lab technician

Restaurateur
PBX operator
Social worker
Lifeguard
Race car driver
Paper mill worker
Brick mason
Draftsperson
Printer
Officer manager
Bakery owner
Plant supervisor
Dietitian
Mechanic
Anesthetist
Surgeon
Librarian
Mortician
Missionary
Real estate agent
Railroad ticket agent
Newspaper press operator
Bulldozer operator
Bus driver
Airline ticket agent
Computer programmer
Motor home dealer
Business machines salesperson
Soft drink distributor
Air traffic controller
Interior decorator
Swimming teacher
Typewriter salesperson
Grocery store owner
Insurance adjuster
Warehouse manager
Moving van operator
Rent-a-car representative
Professional baseball player
Professional basketball player
Professional football player
Television anchor/producer
Tool-and-die maker
Cookware salesperson
Dance instructor
Sawmill operator
Industrial engineer
Research technician
Telephone lineperson
Lithographer
Fisherman

Bench machinist
Water/waitress
Furniture dealer
Notary public
Farmer
Actor/actress
Land clearer
Horse trader
Statistician
Cement finisher
Antique dealer
Brewery salesperson
Engineer
Contractor
Chiropractor
Podiatrist
Auctioneer
Electrician
Dental hygienist
Shoe repairman
Physical therapist
Motel owner/manager
Highway patrol officer
Judge